

EDI

The Business Enabler

- \$50 million market
- European fragmentation
 - Differing market sizes
 - Different approaches
 - Different environments

EED- 1

INPUT

Notes



EDI

The Business Enabler

- Country growth varies from 34% to 83% per annum
- Recession bites

EED- 2

INPUT

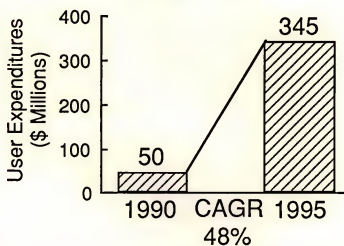
Notes

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Western Europe, 1990-1995

The EDI Market



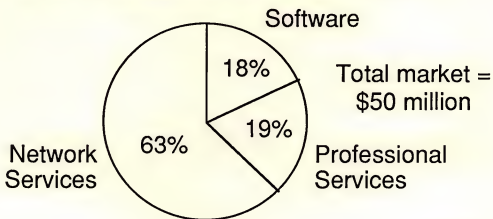
EED- 3

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Notes

Western Europe, 1990

EDI Market Components



EED- 4

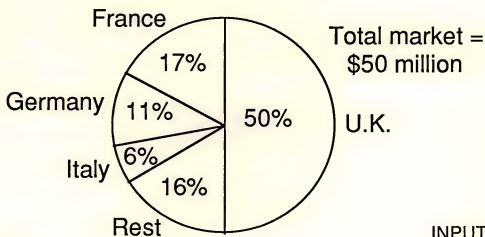
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Notes



Western Europe, 1990

EDI Country Markets



EED- 5

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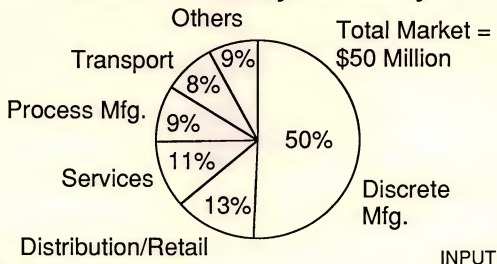
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Western Europe, 1990

EDI Market by Industry



EED- 6

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